

Affinity programs provide members with cost savings and/or product/service enhancements, increasing membership value. These programs often also include a contribution to the association, helping to reduce its dependency on dues income. The UVCA does not consider affinity program proposals until it has first-hand experience with the organizations and solid feedback from the profession.



Assistants for Chiropractic Excellence (ACE) inspires, trains, and equips your CAs to continually improve your practice. Monthly video training, ongoing coaching, forms, scripts, templates and more make it incredibly simple to master each aspect of practice for continual growth. ACE provides practical information that your team can use

every day - not just fluff.

Discounts are available for UVCA members. Call Kim Klapp at 734-320-5058 or email kim@chiropracticassistants.com.



Binary Ideas specializes in strategic local marketing practices and was recently named the #1 digital marketing agency in

Fairfax, Virginia by DesignRush. The company serves doctors and other clients throughout the state and beyond.

In this special arrangement, Binary Ideas is providing UVCA members with an Al-driven bot and/or a high converting website at 20% off its standard rates. Ask about their new Al phone support to capture those calls you miss, too. With these special discounts, enhancing your customer experience and increasing efficiencies is more affordable than you think! Visit <a href="https://www.binaryideas.com/">www.binaryideas.com/</a> or call 703-690-9726. For a free demo, visit <a href="https://vimeo.com/963145544">https://vimeo.com/963145544</a>.



**ChiroCode**: Save 10% off the best guides and manuals for chiropractic coding, documentation, and much

more. For example, the ChiroCode DeskBook is your comprehensive go-to chiropractic reimbursement manual for the support you need to get paid properly and keep it. This comprehensive resource includes chapters on Insurance Reimbursement and Claims, Medicare, Compliance, Documentation, Diagnosis Codes (ICD-10-CM), Procedure Codes (CPT®), and Supply Codes (HCPCS).

For information on a wide range of proven products related to chiropractic documentation, coding, billing, reimbursement, and compliance, visit <a href="https://www.chirocode.com/chiropractic-products/">https://www.chirocode.com/chiropractic-products/</a>. For a 10% UVCA Discount, contact the UVCA



office at 540-932-3100. The UVCA receives a

contribution on each sale, as well!

ChiroHealthUSA is a provider-owned network designed with doctors in mind. Their network model allows you to offer legal, network-based discounts to cash, under-insured and "out of network" patients who are members. Members covered by Medicare and federal programs are eligible for discounts on non-covered services. The network approach to discounts reduces the risks of compliance and OIG violations related to inducements, improper down-coding, dual fee schedules, and potentially inappropriate time-of-service discounts.

With ChiroHealthUSA, you can choose the level of discounts. The existence of a contract allows you to set, offer, and accept these rates from our members. Their contract eliminates the "middleman," and solves a host of legal and regulatory problems for you and your patients. ChiroHealthUSA only makes membership available to individuals, which means there is no potential for "silent PPO" activity to lower your reimbursements. Patients pay a low annual membership fee that includes them and their legal dependents. This fee is often recovered through discounts received on their first visits. There is no cost to the clinic for this program. For more info., visit www.chirohealthusa.com.



**Computer Troubleshooters** (CT) offers high-quality, affordable computer repair and troubleshooting services, plus a

range of IT services including data backup and recovery, security services, remote support services, and managed services. 95% of their business is remote and they specialize in serving doctors.

CT offers UVCA members half-price onboarding and set up for new clients and 20% off the ongoing monthly fee. No long-term contract required. To discuss your needs, email Moe Talash at contact@ctmedit.com or call 703-994-6335.



Gold Star Medical Business Services provides chiropractic office administration needs. Whether you

are looking for help with billing, consulting, staff training, Medicare, compliance, or all of the above, Gold Star can help. Founded by Lisa Maciejewski-West, CMC, CMCA-EM, CMOM, CMIS, CPCO, the company's mission is "Giving Doctors the Freedom to be Doctors." Lisa regularly teaches at UVCA conventions.

UVCA members are invited to a free 30-minute phone consult with Lisa or one of her team specialists. Members also receive a discount on billing company, billing consulting, and staff training fees. In addition, Gold Star will help the association provide members with top notch information via webinars, teaching at conventions, writing articles and blogs, and contributing to the UVCA. Visit www.goldstarmedical.net/ to learn more. Questions? Call Lisa Maciejewski-West at 866-942-5655 or email info@goldstarmedical.net.



Foot Levelers is the world's leading provider of individually designed stabilizing custom orthotics, custom orthotic flip-flops, Shoethotics® and Sandalthotics®, as well as other therapeutic products. The

company has been serving healthcare professionals and their patients for over six decades with products designed to help reduce pain in the feet, legs, hips, back and neck, so you and your patients can enjoy a fuller and happier life at work, home, or play.

Foot Levelers serves Virginia Chiropractors by providing the UVCA with leading profession speakers and generous sponsorships, contributing to fundraising events, and much, much more. For more info. visit www.footlevelers.com/. To learn about the benefits and advantages of becoming a Foot Levelers provider, visit <a href="www.footlevelers.com/about/get-started">www.footlevelers.com/about/get-started</a> or call 800-553-4860.



The UVCA and HIPAA Compliance Services (Dr. Ty Talcott) are excited to announce this benefit to help protect and educate members relative to the increase in cyberattacks, regulatory fines, and penalties affecting physician offices. Areas of assistance include HIPAA, No Surprises Act, OIG/Medicare Documentation, The CURES Act, and other legally required compliance.

Benefits Include direct email/phone access to a compliance expert to answer your questions and concerns relative to your individual situations, written and video assistance. You'll find valuable resources to help you with critical issues including white papers, short videos, emergency support, and direct access to compliance guru Dr. Ty Talcott, "The Compliance Guy." To learn more about this new benefit or to access it at any time, go to Dr. Ty's <a href="UVCA Compliance Helpdesk">UVCA Compliance Helpdesk</a>.



Infinedi electronic claims services supports health care

providers with user-friendly electronic claim submission service, business analytics, claims processing tools and superior customer service support. Its position as a nationwide clearinghouse demonstrates that it has the knowledge to change with technology while still managing to provide the best customer service support. Infinedi is a pro advocate company for healthcare providers in many

specialties and help with the evolution to the modern age of electronic data interchange, electronic claims processing and analytics driven utilization management. Their goal is to ensure that chiropractic practices can perform at their best and we are committed to using our expertise to help the chiropractic profession.

To access a free demo webinar, click on Infinedi's webinar training calendar at https://infinedi.webex.com. Register for any of the dates entitled, "Infinedi Website Detailed Instructions - one hour." The register button is on the right of the title. You can also schedule a separate webinar for your entire staff. If you want to learn more about member discounts and advantages, contact Infinedi's Customer Service support line (800-688-8087) and identify yourself as being a Unified VCA member. For the proper enrollment code to use with Infinedi for the member discount, contact the Unified VCA office at 540-932-3100.



Personal Injury Training Institute provides comprehensive certified online PI training for chiropractic doctors and attorneys. The founder, Dr. Jeffrey States, has conducted convention sessions and standalone seminars for the UVCA, as well as has provided online/on-demand content for our spring 2021 convention.

PITI is providing big savings on its poowerful self-paced personal injury course. It begins with fundamentals of building a PI practice from a chiropractic point of view. It includes basics about law and whiplash, as well as further details about Cervical Acceleration/Deceleration injuries and common associated conditions. Crash videos are infused in all PI ONLINE Training Modules, which are important for understanding how occupants are injured in different types of MVCs.

UVCA members receive 24-hour unlimited access to the program for 6 months for \$1599.00. Upon purchase, you will receive DropBox links. Searchable digital PI workbooks and forms are provided for each module. For more information, visit https://personalinjurytraininginstitute.com/. To purchase the program at the discounted rate, go to

https://www.bodzin.net/cashpractice/Page\_Index\_Blank.php? Page=Gateway&MID=Z5tkpQ&GID=12770943&FID.

Questions? Contact Dr. Jeffrey States, phone 801-288-9539 x4 or email pitidr@gmail.com.

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